#### CURRICULUM VITA

#### Leandre R. Fabrigar

#### WORK ADDRESS

Department of Psychology Queen's University Kingston, Ontario K7L 3N6 Canada (613) 533-6492

E-mail: fabrigar@queensu.ca

Fax: (613) 533-2499

### **EDUCATION**

A.A., University of Maryland, Munich Branch Campus, Munich, Federal Republic of Germany, 1986.

B.A., Psychology. Miami University, Oxford, OH, 1988.

M.A., Psychology. The Ohio State University, Columbus, OH, 1991.

Major Area of Concentration: Social Psychology

Ph.D., Psychology. The Ohio State University, Columbus, OH, 1995.

Major Area of Concentration: Social Psychology

**Dissertation Topic:** The Role of the Affective and Cognitive Bases of Attitudes in

Susceptibility to Affectively and Cognitively Based Persuasion

**Primary Minor:** Quantitative Psychology **Secondary Minor:** Political Science

### PROFESSIONAL EXPERIENCE

1995-2001 Assistant Professor, Department of Psychology, Queen's University.

2001-2013 Associate Professor, Department of Psychology, Queen's University.

2013-Present Professor, Department of Psychology, Queen's University.

### **AWARDS AND FELLOWSHIPS**

1989-1990	Ohio State University Minority Graduate Fellow, The Ohio State University, Columbus, OH.
1990-1993	National Science Foundation Graduate Fellow, The Ohio State University, Columbus, OH.
1993	Graduate Student Alumni Research Award, The Ohio State University, Columbus, OH.
1993-1994	Ohio State University Minority Graduate Dissertation Fellow, The Ohio State University, Columbus, OH.
1994	Society for Personality and Social Psychology 1993 Student Publication Award.
1994-1995	National Institute of Mental Health Predoctoral Trainee, The Ohio State University, Columbus, OH.
1999	Winner of the Frank Knox Award for Teaching Excellence, Queen's University, Kingston, Ontario.
2002	Elected to the Society for Multivariate Experimental Psychology
2003	Elected to the Society for Experimental Social Psychologych, King

### **AWARDS AND FELLOWSHIPS (continued)**

Fellow of the Association for Psychological Science

2020 Mid-Career Award for Outstanding Scientific Contribution, Society for

Personality and Social Psychology: Attitudes and Social Influence Interest

Group

### **EDITORIAL ACTIVITIES**

Consulting Editor, Personality and Social Psychology Bulletin, 1998 20.0000 TD(lit)Tj10.0800 0.0000 T

### **AD HOC MANUSCRIPT REVIEWER (continued)**

Journal of Research in Personality

Methods in Psychology

Motivation and Emotion

Multivariate Behavioral Research

Organizational Research Methods

Personality and Social Psychology Bulletin

Personality and Social Psychology Review

Perspectives on Psychological Science

Political Psychology

Psychological Bulletin

Psychological Methods

Psychological Review

Psychological Science

Psychometrika

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#### **GRANTS**

- "The role of the affective and cognitive bases of attitudes in susceptibility to persuasion". Queen's University, Advisory Research Committee grant, CDN \$2,618 in direct costs for the period of 11/1/95 to 10/31/96. (Principal Investigator: Leandre R. Fabrigar)
- "The role of the affective and cognitive bases of attitudes in persuasion". SSHRC grant, CDN \$25,955 in direct costs for the period of 4/1/97 to 3/31/00. (Principal Investigator: Leandre R. Fabrigar)
- "Examining the role of attitude bases in attitudinal processes". SSHRC grant, CDN \$62,000 in direct costs for the period of 4/1/00 to 3/31/03. (Principal Investigator: Leandre R. Fabrigar)
- "Understanding message recipient bias in the processing of public health communications". CIHR grant, CDN \$217,441 in direct costs for the period of 10/1/03 to 9/30/06. (Principal Investigator: Leandre R. Fabrigar; Co-Investigators: Steven M. Smith and Duane T. Wegener)
- "Exploring persuasion processes in group contexts". SSHRC grant, CDN \$66,220 in direct costs for the period of 4/1/04 to 3/31/07. (Principal Investigator: Leandre R. Fabrigar)
- "Investigating the differences between cross-dimension ambivalence and within-dimension ambivalence". SSHRC grant, CDN \$64,995 in direct costs for the period of 4/1/04 to 3/31/07. (Principal Investigator: Tara K. MacDonald; Co-Investigator: Leandre R. Fabrigar)
- "Compliance to health-related messages: From theory to practice". NSHRF grant, CDN \$143,660 in direct costs for the period of 9/1/04 to 8/31/07. (Principal Investigator: Steven M. Smith, Co-Investigators: Leandre R. Fabrigar and Mark T. Fleming)
- "Introspection and attitude-behaviour consistency: Exploring the role of attitude structure and inference processes." SSHRC grant, CDN \$85,700 in direct costs for the period of 4/1/07 to 3/31/10. (Principal Investigator: Leandre R. Fabrigar)
- "Development of a measure of social support for workplace-based disability management." WSIB grant, CDN \$26,853 in direct costs for the period of 1/1/08 to 12/31/09. (Principal Investigator: Rosemary Lysaght; Co-Investigators: Leandre R. Fabrigar, Sherrey Larmour-Trode, and Margaret Friesen)
- "Using the MODE model to understand the role of gambling attitudes and sensation-seeking in gambling behaviour." OPGRC grant, CDN \$34,481 in direct costs for the period of 3/15/08 to 3/14/09. (Principal Investigator: Leandre R. Fabrigar; Co-Investigator: Roderick Lindsay)
- "Understanding the origins of attitude strength-related beliefs." SSHRC grant, CDN \$73,528 in direct costs for the period of 4/1/08 to 3/31/11. (Principal Investigator: Steven M. Smith; Co-Investigator: Leandre R. Fabrigar)

### **GRANTS** (continued)

- "The role of selective exposure and subsequent information processing in health behaviours." NSGF grant, CDN \$59,280 in direct costs for the period of 10/31/08 to 10/30/11. (Principal Investigator: Steven M. Smith, Co-Investigators: Leandre R. Fabrigar and Meghan E. Norris)
- "I bet I remember: Exploring the links between memory and problem gambling." OPGRC grant, CDN \$33,042 in direct costs for the period of 2/21/09 to 2/20/10. (Principal Investigator: Roderick Lindsay; Co-Investigator: Leandre R. Fabrigar)
- "Exploring the consequences of attitude complexity." SSHRC grant, CDN \$89,360 in direct costs for the period of 4/1/10 to 3/31/13. (Principal Investigator: Leandre R. Fabrigar)
- "Does the tendency to defer to a romantic partner vary as a function of attachment anxiety and threat of rejection?" SSHRC grant, CDN \$55,380 in direct costs for the period of 4/1/10 to 3/31/13. (Principal Investigator: Tara MacDonald; Co-Investigator: Leandre R. Fabrigar)
- "Exploring the origins and consequences of attitude strength-related beliefs." SSHRC grant, CDN \$83,000 in direct costs for the period of 4/1/11 to 3/31/14. (Principal Investigator: Steven M. Smith; Co-Investigator: Leandre R. Fabrigar)
- "Techniques for Creating Enduring and Consequential Gambling Attitudes." OPGRC seed grant, CDN \$10,000 in direct costs for the period of 2/15/13 to 2/14/14. (Principal Investigator: Leandre R. Fabrigar; Co-Investigators: Steven M. Smith and Duane T. Wegener)
- "Exploring the processes underlying moderators of attitude-behaviour consistency". SSHRC grant, CDN \$185,468 in direct costs for the period of 4/1/15 to 3/31/20. (Principal Investigator: Leandre R. Fabrigar; Co-Investigator: Tara K. MacDonald; Collaborator: Duane T. Wegener)
- "Hand hygiene behaviour change (HHBC) Tool: A tool for hand hygiene intervention development". Public Health Ontario PIF grant, CDN \$61,145 in direct costs for the period of 9/1/15 to 8/31/16. (Principal Investigator: Gary Garber; Co-Investigators: Kim Corace, Leandre R. Fabrigar, Tara K. MacDonald, and Andrea Chambers; Collaborators: Heather Manson, Mary Vearncombe, Jennie Johnstone, Michael Vallis, Simon Bacon, Kim Lavoie, Tavis Campbell, Ken Allison, and Liz McCreight)
- "Exploring the correlates and consequences of explicit/implicit ambivalence toward romantic partners". SSHRC grant, CDN \$95,800 in direct costs for the period of 4/1/18 to 3/31/23. (Principal Investigator: Tara K. MacDonald; Co-Investigator: Leandre R. Fabrigar)
- "The error choice technique: An indirect measure of attitudes". SSHRC grant, CDN \$54,628 in direct costs for the period of 6/1/19 to 5/31/21. (Principal Investigator: Ronald D. Porter; Co-Investigator: Leandre R. Fabrigar; Collaborator: Duane T. Wegener)

### **GRANTS** (continued)

"Changing attitudes toward violence: Development of interventions and testing their effectiveness". SSHRC grant, CDN \$98,142 in direct costs for the period of 4/1/21 to 3/31/23. (Principal Investigator: Kevin L. Nunes; Co-Investigator: John M. Zelenski; Co-Investigator: Leandre R. Fabrigar)

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# **PUBLICATIONS**

- Krosnick, J. A., & Fabrigar, L. R. (1997). Designing rating scales for effective measurement in surveys. In L. Lyberg, P. Biemer, M. Collins, L. Decker, E. de Leeuw, C. Dippo, N. Schwarz, & D. Trewin (Eds.), *Survey measurement and process quality* (pp. 141-164). New York: Wiley-Interscience.
- Petty, R. E., Wegener, D. T., & Fabrigar, L. R. (1997). Attitudes and attitude change. *Annual Review of Psychology*, 48, 609-647.
- Fabrigar, L. R., Priester, J. R., Petty, R. E., & Wegener, D. T. (1998). The impact of attitude accessibility on elaboration of persuasive messages. *Personality and Social Psychology Bulletin*, 24, 339-352.
- Shestowsky, D., Wegener, D. T., & Fabrigar, L. R. (1998). Need for cognition and interpersonal influence: Individual differences in impact on dyadic decisions. *Journal of Personality and Social Psychology*, 74, 1317-1328.
- Fabrigar, L. R., & Petty, R. E. (1999). The role of the affective and cognitive bases of attitudes in susceptibility to affectively and cognitively based persuasion. *Personality and Social Psychology Bulletin*, 25, 363-381.
- Fabrigar, L. R., Smith, S. M., & Brannon, L. A. (1999). Applications of social cognition:
  Attitudes as cognitive structures. In F. T. Durso, R. S. Nickerson, R. W. Schvaneveldt, S. T. Dumais, D. S. Lindsay, & M. T. H. Chi (Eds.), *Handbook of applied cognition* (pp. 173-206). Chichester, UK: John Wiley & Sons.
- Fabrigar, L. R., Wegener, D. T., MacCallum, R. C., & Strahan, E. J. (1999). Evaluating the use of exploratory factor analysis in psychological research. *Psychological Methods*, *4*, 272-299.
- Petty, R. E., Fleming

- Remington, N. A., Fabrigar, L. R., & Visser, P. S. (2000). Reexamining the circumplex model of affect. *Journal of Personality and Social Psychology*, 79, 286-300.
- Wegener, D. T., & Fabrigar, L. R. (2000). Analysis and design for nonexperimental data: Addressing causal and noncausal hypotheses. I

- Aikman, S. N., Crites, S. L., Jr., & Fabrigar, L. R. (2006). Beyond affect and cognition: Identification of the informational bases of food attitudes. *Journal of Applied Social Psychology*, *36*, 340-382.
- Fabrigar, L. R., Petty, R. E., Smith, S. M., & Crites, S. L., Jr. (2006). Understanding knowledge effects on attitude-behavior consistency: The role of relevance, complexity, and amount

Porter, R. D., & Fabrigar, L. R. (2007). Factor analysis. In N. J. Salkind (Ed.),

Wasylkiw, L., Fabrigar, L. R., Rainboth, S., Reid A., &

- Sawicki, V., Wegener, D. T., Clark, J. K., Fabrigar, L. R., Smith, S. M., & Durso, G. R. O. (2013). Feeling conflicted and seeking information: When ambivalence enhances and diminishes selective exposure to attitude-consistent information. *Personality and Social Psychology Bulletin*, *39*, 735-747.
- See, Y. H. M., Petty, R. E., & Fabrigar, L. R. (2013). Affective-cognitive meta-bases versus structural bases predict processing interest versus efficiency. *Personality and Social Psychology Bulletin*, 39, 1111-1123.
- Fabrigar, L. R., & Wegener, D. T. (2014). Exploring causal and noncausal hypotheses in nonexperimental data. In H. T. Reis & C. M. Judd (Eds.), *Handbook of research methods in social and personality psychology* (2<sup>nd</sup> Ed, pp. 504-533). New York: Cambridge University Press.
- Grant, N. K., Fabrigar, L. R., Forzley, A., & Kredentser, M. (2014). The multiple of roles of scarcity in compliance: Elaboration as a moderator of scarcity mechanisms. *Social Influence*, *9*, 149-161.
- Guyer, J. J., & Fabrigar, L. R. (2015). Attitudes and behavior. In J. Wright (Ed.), *International encyclopedia of the social and behavioral sciences* (2<sup>nd</sup> Ed., pp. 183-189). New York, NY: Elsevier.
- Galaviz, K. I., Ulloa, E. J., Fabrigar, L. R., Latimer-Cheung, A., Taylor, J. L., & Levesque, L. (2015). Physical activity prescription among Mexican physicians: A structural equation analysis of the theory of planned behavior. *International Journal of Clinical Practice*, 69, 375-383..
- Srigley, J. A., Corace, K., Hargadon, D. P., Yu, D., MacDonald, T. K., Fabrigar, L. R., & Garber, G. (2015). Applying psychological frameworks of behavior change to improve healthcare worker hand hygiene: A systematic review. 000 0.00000000iT 0.0000 luInf-

Miller, J. M., Krosnick, J. A., & Fabrigar, L. R. (2017). The Origins of Policy Issue Salience: Personal and National Importance Impact on Behavioral, Cognitive, and Emotional Issue Engageme5Eng

Fabrigar, L. R., Wegener, D. T., Vaughan-Johnston, T. I., Wallace, L., & Pettyck. E. (2019). Designing and interpreting replication studies in psychological research.

Guyer, J. J., Brinol, P., Vaughan-Johnston, T. I., Fabrigar. L. R., Moreno, L., & Petty, R. E. (2021). Paralinguistic features communicated through voice can affect appra

- Guyer, J. J., Brinol, P., Vaughan-Johnston, T. I., Fabrigar. L. R., Moreno, L., Borja, P., & Petty, R. E. (in press). Pitch as a recipient, channel, and context factor affecting thought reliance and persuasion. *Personality and Social Psychology Bulletin*.
- Porter, R. D., Shen, M., Fabrigar, L. R., & Seaboyer, A. (in press). Assessing influence in target audiences that won't say or don't know how much they have been influenced. In E. Ouellet (Ed.), *Deterrence in the 21<sup>st</sup> Century: Statecraft in the Information Environment*. Calgary, AB: University of Calgary Press.

### Reviews:

Fabrigar, L. R., & Petty, R. E. (1999). Review of D. C. Mutz, P. M. Sniderman, & R. A. Brody (Eds.), "Political persuasion and attitude change." *Political Psychology*, 20, 436-440.

### Technical Reports:

- Fabrigar, L. R., Vaughan-Johnston, T., & Seaboyer, A. (2020). *Remote Personality Assessment:* An Initial Empirical Evaluation of the Remote Personality Assessment Tool (RPAT). Defence Research and Development Canada, Toronto, ON.
- Fabrigar, L. R., & Seaboyer, A. (2021). A Psychology of Psychological Operations (PYSOPS): Current and Future Challenges in Psychological Operations. Defence Research and Development Canada, Toronto, ON.
- Fabrigar, L. R., & Seaboyer, A. (2021). *Echo Chambers: Psychological Properties, Consequences, and Solutions*. Defence Research and Development Canada, Toronto, ON.
- Fabrigar, L. R., Vaughan-Johnston, T., & Seaboyer, A. (2021). Further Empirical Validation of the Remote Personality Assessment Tool (RPAT): A Report of Phase II. Defence Research and Development Canada, Toronto, ON.
- Fabrigar, L. R., & Seaboyer, A. (2021). *The psychology of Microtargeting: Challenges, Solutions, and Opportunities.* Defence Research and Development Canada, Toronto, ON.
- Fabrigar, L. R., Fowlie, D. I., & Seaboyer, A. (2022). *Agents of Influence: Individual Difference Factors in the Emergence and Impact of Leaders, Activists, and Influencers*. Defence Research and Development Canada, Toronto, ON.
- Fabrigar, L. R., & Seaboyer, A. (2022). A Contemporary Approach to Military Deception: The Psychology of Weaving and Untangling Webs of Deceit. Defence Research and Development Canada, Toronto, ON.
- Fabrigar, L. R., Fowlie, D., Shen, M., & Seaboyer, A. (2023). *Building a Psychology of Military Deception (MILDEC): Moving from Extrapolation to Evidence*. Defence Research and Development Canada, Toronto, ON.
- Fabrigar, L. R., Shen, M., Fowlie, D., & Seaboyer, A. (2023). A Structured Approach to Implementing Military Deception: Using Psychology to Weave and Untangle Webs of Deceit. Defence Research and Development Canada, Toronto, ON.

#### Science Briefs:

Desveaux, L., Mosher, R., Buchan J. L., Burns, R., Corace, K. M., Evans, G. A., Fabrigar, L. R., Schwartz, B., Stall, N.M., Weerasinghe, A., & Presseau, J. (2021). Behavioural science principles for enhancing adherence to public health measures. *Science Briefs of the Ontario COVID-19 Science Advisory Table*.

# **PRESENTATIONS**

Crites, S. L., Fabrigar, L. R., & Petty, R. E. (1991, May). \_\_Measuring the cognitive and affective components of attitudes

Fabrigar, L. R., & Petty, R. E. (1996, May). *The role of the affective and cognitive bases of attitudes in susceptibility to persuasion*. Annual Meeting of the Midwestern Psychological Association, Chicago, IL.

Fleming, M. A., Fabrigar, L. R., & Petty, R. E. (1996, August). TATIO NS (cont

- Smith, S. M., Fabrigar, L. R., Petty, R. E., & Crites, S. L., Jr. (1999, May). *The role of attitude structure in attitude-decision consistency*. Annual Meeting of the Midwestern Psychological Association, Chicago, IL.
- Wiesenthal, N. L., Smith, S. M., & Fabrigar, L. R. (1999, August). *The impact of attitude structure on attitude strength related beliefs*. Annual Meeting of the American Psychological Association, Boston, MA.
- Fabrigar, L. R., Smith, S. M., Petty, R. E., & Crites, S. L., Jr. (2000, February). *The role of amount, complexity, and consistency of knowledge on attitude-decision consistency*. Annual Meeting of the Society for Personality and Social Psychology, Nashville, TN.
- Smith, S. M., Fabrigar, L. R., Wiesenthal, N. L., & MacDougall, B. L. (2000, February). *The role of the cognitive underpinnings of attitudes in the development of attitude strength related beliefs*. Annual Meeting of the Society for Personality and Social Psychology, Nashville, TN.
- Carter, A. M., Fabrigar, L. R., & Monner, L. J. (2001, February). *An investigation of the interface between the investment model of interpersonal relationships and adult attachment style*. Annual Meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- Davidson-Harden, J., Fabrigar, L. R., & Bonney, J. J. (2001, February). *The role of self-perception processes in the foot-in-the-door effect*. Annual Meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- MacDougall, B. L., Smith, S. M., Fabrigar, L. R., & Wiesenthal, N. L. (2001, February). *An examination of determinants of attitude strength-related beliefs*. Annual Meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- Remington, N. A., Fabrigar, L. R., & Visser, P. V. (2001, February). *The impact of question design features on the circumplex structure of affect*. Annual Meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- Smith, S. M., Fabrigar, L. R., Powell, D. M., & Estrada, M. J. (2001, February). *Mediators and moderators of attitude memory congeniality effects*. Annual Meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- Carter, A.M., Fabrigar, L.R., & Monner, L.J. (2001, May). The interface between the investment model of interpersonal relationships and adult attachment style. Annual Meeting of the Midwestern Psychological Association, Chicago, IL.

- Smith, S. M., Fabrigar, L. R., Petty, R. E., & Crites, S. L. (2001, May). *Mechanisms and moderators for the relationship between knowledge and attitude-decision consistency*. Annual Meeting of the Midwestern Psychological Association, Chicago, IL.
- Aikman-Eckenrode, S. N., Crites, Jr., S. L., & Fabrigar, L. R. (2002, February). *Identification of informational bases common to a variety of food attitudes*. Annual Meeting of the Society for Personality and Social Psychology Conference, Savannah, Georgia.
- Carter, A. M., Fabrigar, L. R., Monner, L. J., & Johnston, L. D. (2002, February). *An investigation of the interface between the investment model and adult attachment style in dating couples*. Annual Meeting of the Society for Personality and Social Psychology Conference, Savannah, Georgia.
- Duwyn, M. C., Fabrigar, L. R., Boland, F., & Ackbar, S. (2002, February). *Social comparison processes among body satisfied and body dissatisfied females*. Annual Meeting of the Society for Personality and Social Psychology Conference, Savannah, Georgia.
- MacDougall, B. L., Ackbar, S., Fabrigar, L. R., & Smith, S. M. (2002, February). *Structural and process determinants of attitude strength-related beliefs*. Annual Meeting of the Society for Personality and Social Psychology Conference, Savannah, Georgia.
- Smith, S. M., Fabrigar, L. R., Powell, D. M., & Estrada, M. J. (2002, February). *The measurement of attitude memory congeniality effects*. Annual Meeting of the Society for Personality and Social Psychology Conference, Savannah, Georgia.
- MacIntyre, A. T., & Fabrigar, L. R. (2002, February). *Some predictors of satisfaction and performance in a small group setting*. Annual Meeting of the Society for Personality and Social Psychology Conference, Savannah, Georgia.
- Aikman-Eckenrode, S., Crites, S. L., Jr., & Fabrigar, L. R. (2003, February). *Replication and examination of a questionnaire measuring the informational bases of food attitudes*. Annual Meeting of the Society for Personality and Social Psychology Conference, Los Angeles, California.
- Carter, A. M., Johnston, L. D., Fabrigar, L. R., & Monner, L. J. (2003, February). *Implications of adult attachment style for the investment model in dating couples*. Annual Meeting of the Society for Personality and Social Psychology Conference, Los Angeles, California.
- Duwyn, M.C., Fabrigar, L. R., Boland, F. & Ackbar, S. (2003, February). *Social comparison processes among females differing in body dissatisfaction and dietary restraint*. Annual Meeting of the Society for Personality and Social Psychology Conference, Los Angeles, California.

- Soryal, A. S., Fabrigar, L. R., Starzyk, K. B., & Fanning J. J. (2006, January). *Attitude importance and the salience of attitude importance restricts cognitive dissonance reduction via attitude change and trivialization*. Annual Meeting of the Society of Personality and Social Psychology, Palm Springs, California.
- Starzyk, K. B., Holden, R. R., Fabrigar, L. R., & MacDonald, T. K. (2006, June). The relationship of the Personal Acquaintance Measure, duration of acquaintance, and actual personality similarity to self-other agreement in roommates' personality judgments. Annual Convention of the Canadian Psychological Association, Calgary, AB, Calla Psychological Association (Calgary, AB, Calla Psychological Association).
- Wasylkiw, L., Fabrigar, L. R., & Steen, C. (2006, January). *Neuroticism: Less than ideal*. Annual Meeting of the Society of Personality and Social Psychology, Palm Springs, California.
- Wood, J. K., Fabrigar, L. R., Johnston, L. D., & Wegener, D. T. (2006, May). *The effects of attitude strength on minority influence in groups*. Annual Meeting of the Midwestern Psychological Association, Chicago, Illinois.
- Grant, N. K., Fabrigar, L. R., & Lim, H. C. (2007, January). *The effects of compliments on compliance: An exploration of liking and reciprocity*. Annual Meeting of the Society of Personality and Social Psychology, Memphis, Tennessee.
- Jones, S., Ebel-Lam, A., Fabrigar, L. R., & MacDonald, T. K. (2007, January). *Investigating the use of proportionality in attributional judgments: The effects of manipulating proportionality-related beliefs*. Annual Meeting of the Society of Personality and Social Psychology, Memphis, Tennessee.
- Marques, S., MacDonald, T. K, & Fabrigar, L. R. (2007, January). Evaluating differences between cross-dimension and within-dimension ambivalence: Assessing response latency followiglgatyprad (ine8.00000 om)Tj86.8800 0i and000 Th(J)Tj7.8000 00 TD(betw.1600 0.0000 TD(anual)

Smith, S. M. & Fabrigar, L. R. (2007, January). *Amount, Cognitive Elaboration, and Structural Consistency of Knowledge as Origins of Attitude Certainty*. Annual Mee

Wasylkiw, L., Fabrigar, L. R., Rainboth, S., Reid, A., & Steen, C. (2008, February). Neurotic

- Smith, S. M., Wood, J. K., Fabrigar, L. R., Petty, R. E., & Crites, S. L., Jr. (2009, February). Exploring the roles of complexity, relevance, and consistency in attitude-behaviour consistency. Annual meeting of the Society for Personality and Social Psychology, Tampa, FL.
- Wood, J. K., Fabrigar, L. R., Hewitt, L. D., & Wegener, D. T. (2009, February). *The influence of numerical minorities and majorities in group persuasion contexts*. Annual meeting of the Society for Personality and Social Psychology, Tampa, FL.
- Davidson, M. A., Fabrigar, L. R., & Smart, K. (2010, January). *Self-affirmation and perceived efficacy in reducing unrealistic optimism*. Annual Meeting of the Society for Personality and Social Psychology, Las Vegas, NV.
- Fabrigar, L. R., & Wegener, D. T. (2010, May). An overview of key methodological issues in conducting exploratory factor analysis. Annual meeting of the Midwestern Psychological Association, Chicago, IL.
- Grant, N.K., Fabrigar, L.R., Forzley, A., & Kredentser, M. (2010, January). *Compliance-Enhancing Mechanisms of Scarcity: The Role of Elaboration*. Annual meeting of the Society of Personality and Social Psychology, Las Vegas, NV.
- Norris, M. E., Fabrigar, L. R., Wegener, D. T., & Petty, R. E., (2010, January). *The influence of frequency on judgmental extremity*. Annual meeting of the Society for Personality and Social Psychology, Las Vegas, NV.
- Paik, J. S., Fabrigar, L. R., Petty, R. E., & Turner, C. E. (2010, January). *Exploring the information order matching effect in persuasion*. Annual meeting of the Society for Personality and Social Psychology, Las Vegas, NV.
- Porter, R.D., Fabrigar, L.R., Vigneault, N.A. and Rosen, N.O. (2010, January). Evaluating the Error Choice attitude measure's resistance to socially desirable responding and the impact of two of its procedural features on its performance. Annual meeting of the Society for Personality and Social Psychology, Las Vegas, NV.
- Sawicki, V., Clark, J. K., Wegener, D. T., & Fabrigar, L. R. (2010, January). *Structural attitude weakness and motivational attitude strength: The role of doubt in selective exposure*. Annual meeting of the Society for Personality and Social Psychology, Las Vegas, NV.
- Sawicki, V., Clark, J. K., Wegener, D. T., & Fabrigar, L. R. (2010, May). When weakness is strength: The effects of doubt on information selection. Annual meeting of the Midwestern Psychological Association, Chicago, IL.

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- Sawicki, V., Clark, J. K., Wegener, D. T., Fabrigar, L. R., & Smith, S. M. (2012, May). *Feeling conflicted and seeking information*. Annual meeting of the Midwestern Psychological Association, Chicago, IL.
- Smith, S. M., Norris, M. E., Fabrigar, L. R., & Wegener, D. T. (2012, January). *Attitude-Memory Congeniality Effects: When do They Happen, and How Can They be Reversed?* Annual meeting of the Society for Personality and Social Psychology, San Diego, CA.
- Wood, J. K., Fabrigar, L. R., Maxwell, J. A., Hewitt, L. D., & Wegener, D. T. (2012, January). *Minority Report: Cognitive Elaboration Moderates Minority Influence in Groups*. Annual meeting of the Society for Personality and Social Psychology, San Diego, CA.
- Calnan, C. M., Refling, E. J., Fabrigar, L. R., MacDonald, T. K., Johnson, V. C., & Smith, S. M. (2013, January). *To partition or not to partition evaluative judgments: Comparing measures of structural ambivalence*. Annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.
- Guyer, J. J., Fabrigar, L. R., & Tang, C. (2013, January). *Matching and mismatching vocal affect with message content*. Annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.
- Silver, A., Fabrigar, L. R., See, Y. H. M., & Petty, R. E. (2013, January). *The structural/subjective distinction of ought self-discrepancies*. Annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.
- Gretton, J. D., Wegener, D. T., & Fabrigar, L. R. (2013, May). *Knowledge complexity and attitude-behavior consistency*. Annual meeting of the Midwestern Psychological Association, Chicago, IL.
- Gretton, J. D., Sawicki, V., Fabrigar, L. R., Wegener, D. T., Petty, R. E., Priester, J. R., Brooksbank, L. M., & Paik, S. (2014, February). *Multiple roles for attitudes under high and low elaboration*. Annual meeting of the Society for Personality and Social Psychology, Austin, TX.
- Guyer, J. J., Fabrigar, L. R., & Tang, C. (2014, February). *Matching and mismatching vocal affect with message content*. Annual meeting of the Society for Personality and Social Psychology, Austin, TX.
- Norris, M. E., 00000 0.0000072.0000 1749.0 r9ei

- Sawicki, V, Wegener, D. T., Clark, J. K., Fabrigar, L. R., Smith, S. M., & Durso, G. R. O. (2014, February). When attitude weakness motivates and diminishes slective exposure to attitude-consistent information. Annual meeting of the Society for Personality and Social Psychology, Austin, TX.
- Gretton, J. D., Paik, J. S., Sawicki, V., Fabrigar, L. R., Wegener, D. T., Petty, R. E., & Priester, J. R. (2014, May). *Multiple roles for attitudes under low and high elaboration*. Annual meeting of the Midwestern Psychological Association, Chicago, IL.
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Corace, K. M., Smith, J. D., MacDonald, T., Fabrigar, L., Chambers, A., McFarlane, S., Valickis, D., &

- Gretton, J. D., Wegener, D. T., & Fabrigar, L. R. (2017, April). *The Elaboration Likelihood Model: Past, present, and future*. Annual meeting of the Midwestern Psychological Association, Chicago, IL.
- Guyer, J. J., & Fabrigar, L. R. (2017, April). *The effects of confession specificity and issue intensity on stealing thunder*. Annual meeting of the Midwestern Psychological Association, Chicago, IL.
- Kan, M. P. H., Fabrigar, L. R., See, Y. H. M., & Petty, R. E. (2017, April). *Do you know as much as you think you know?* Annual meeting of the Midwestern Psychological Association, Chicago, IL.
- Corace, K. M., Smith, J. D., MacDonald, T., Fabrigar, L., Saedi, A., Quirk, J., McFarlane, S., Valickis, D., & Garber, G. E. (2017, October). What psychological theories of behavior change can teach us about improving healthcare worker hand hygiene adherence: Do we mean what we say? IDWeek 2017, San Diego, CA.

- Hargadon, D. P, MacDonald, T., & Fabrigar, L. (2018, July). Developing an implicit measure of habit strength. The 2018 Ohio State University Symposium on Social Psychology:
   Cognitive and Metacognitive Processes in Attitude Formation, Change, and Strength.
   Columbus, OH
- Porter, R. D., Fabrigar, L. R., Wegener, D. T., Rosen, N., & Vigneault, N. (2018, July). Revisiting a traditional indirect measure of attitudes: The error-choice technique. The 2018 Ohio State University Symposium on Social Psychology: Cognitive and Metacognitive Processes in Attitude Formation, Change, and Strength, Columbus, OH.
- Guyer, J. J., Fabrigar, L. R., & Vaughan-Johnston, T. (2019, February). *Vocal pitch and persuasion: Investigating the bias and cue effects of vocal confidence*. Annual meeting of the Society for Personality and Social Psychology, Portland, OR.
- Kan, M., Calnan, C., Fabrigar, L., Paik, J. S., & Nestor, C. (2019, February). *Framing information to change beliefs about groups*. Annual meeting of the Society for Personality and Social Psychology, Portland, OR.
- Vaughan-Johnston, T., & Fabrigar, L. (2019, February). *Psychological mechanisms of desired attitudes*. Annual meeting of the Society for Personality and Social Psychology, Portland, OR.
- Fabrigar, L. R. (2019, April). A validity-based approach to understanding the replication crisis in psychology. Annual meeting of the Midwestern Psychological Association, Chicago, IL.
- Kan, M., Fabrigar, L. R., Calnan, C., & Paik, J. S. (2019, April). *The effects of information framing on belief change about individuals*. Annual meeting of the Midwestern Psychological Association, Chicago, IL.
- Vaughan-Johnston, T., Guyer, J., & Fabrigar, L. R. (2019, April). *How and why vocal affect influences cognitive-based persuasion*. Annual meeting of the Midwestern Psychological Association, Chicago, IL.
- Fabrigar, L. R. (2020, February). *Exploring the role of properties of voice in persuasion*. Annual meeting of the Society for Personality and Social Psychology: Attitudes and Social Influence Preconference, New Orleans, LA.
- Nguyen, A., Guyer, J. J., & Fabrigar, L. R. (April, 2020). *Stealing thunder boundary conditions: Confession specificity and issue severity*. Annual meeting of the Midwestern Psychological Association, Chicago, IL. (Conference canceled)

Vaughan-Johnston, T. I.., Guyer, J. J., Fabrigar, L. R., & B

- Camposarcone, A., Kan, M., Fabrigar, L., Calnan, C., Paik, J. S., & Nestor, C. (April, 2023). *The effect of intermediate level of representation on belief change*. Annual meeting of the Midwestern Psychological Association, Chicago, IL.
- Fowlie, D., Fabrigar, L., See, Y. H. M., & Petty, R. E. (April, 2023). *Change my mind: The impact of measurement of extreme attitudes*. Annual meeting of the Midwestern Psychological Association, Chicago, IL.

Lindenberger, I., Fabrigar, L., Vaug

- Students Supervised and Thesis Titles (Ph.D.) (Continued):
- Carter, Angela M. (2001). Investigating the interface of the Investment Model of interpersonal relationships and adult attachment style.
- MacIntyre, Allister T. (2001). The interrelationships among small group constructs: Towards the development of a unified model.
- Duwyn, Michelle C. (2002). Social comparison processes among females with high and low body dissatisfaction. (Co-supervised with Dr. Fred Boland)
- Johnston, Laura D. (2004). The relationship between attachment style and responses to dissatisfaction in romantic relationships.
- DeRyck, Bettina T. (2005). Older adult's health attributions and intentions to seek help for psychological and physical health concerns.
- MacDougall, Bonnnie L. (2005). Stereotype change: A special case of persuasion?
- Pardy, Susan A. (2005). Communal and exchange relationship orientations in hypothetical and actual helping situations.
- Grant, Naomi K. (2006). The effects of compliments on compliance: Liking or reciprocity?
- Mulloy, Rachel. (2006). Attachment in adulthood: How does it differ across the lifespan?
- Davidson, Megan A. (2010). Impact of manipulated and perceived efficacy and self-affirmation on measures of risk, efficacy, and intention.
- Paik, J. Shelly (2010). Changing beliefs about categories and individual instances: Evidence for the moderating effect of level of representation.
- Porter, Ronald. (2010). Resurrecting error choice: The premature demise of an indirect measure of attitude?
- Wood, Jay K. (2010). Deconstructing attitude strength: Understanding the cognitive structures and subjective beliefs related to attitudes.
- Norris, Meghan E. (2011). Real or artifact? Shedding light on how and when repeated expression can result in polarization.
- Guyer, Joshua. (2016). Investigating multiple roles of vocal confidence in persuasion.

# Students Supervised and Thesis Titles (Ph.D.) (Continued):

- Kan, Matthew (2019). The influence of level of representation of information on belief formation and change.
- Suurd Ralph, Cindy (2019). Leader inconsistency, subjective ambivalence, and follower outcomes. (Co-Supervisor)
- Vaughan-Johnston, Thomas (2021). Psychological mechanisms of desired attitudes.
- Nguyen, Andrew (2021). Stealing thunder: The influence of specificity, elaboration, and argument quality.

#### Sudents Supervised and Thesis Titles (M.A./M.Sc.):

- Carter, Angela M. (1998). Need for cognition and interpersonal influence: Individual differences in impact on group decisions.
- Davidson-Harden, Jennifer. (2001). The effect of behavioural context on the priming of attitude bases.
- Johnston, Laura. D. (2001). The moderating role of elaboration in majority-minority influence in group decision-making.
- MacDougall, Bonnie L. (2001). The role of attitude bases and argument type in the inoculation effect.
- Paik, J. Shelly. (2006). Exploring the role of prior attitudes in resistance to persuasion.
- Wood, Jay K. (2006). The influence numerical minorities in group decision making processes.
- Norris, Meghan E. (2007). The impact of information processing goals and capacity restrictions on attitude-memory.
- Kredentser, Maia S. (2010). Extraversion and self-monitoring: Exploring differential responses to descriptive and injunctive normative messages within the framework of the Elaboration Likelihood Model.
- Guyer, Joshua J. (2012). Matching and mismatching vocal affect with message content.
- Silver, Ariel. (2014). The objective/subjective distinction of the self: Examining self-discrepancy.

- Students Supervised and Thesis Titles (B.A./B.S.) (continued):
- Morrison, Kristin L. (1998). Compliance, the foot-in-the-door effect, and changes in self-perception.
- Smith, Leanne. (1998). Effects of focus on attitude-behaviour consistency.
- Ip, Angel. (1999). Effects of message recipients' racial schematicity on message source effects in the political context.
- Van Bruggen, Lisa. (1999). When accessible attitudes bias the processing of information in an attitude incongruent fashion.
- Bonney, Jessica. (2000). The role of self-perception in foot-in-the-door compliance.
- Levins, Courtney. (2001). The effect of need for cognition on group decision outcomes.
- Matwin, Sonia. (2001). Confession as a persuasion technique: Effectiveness and related influence mechanisms.
- Proudfoot, Katherine. (2001). Matching effects of the nature of inoculation and the nature of the strong attack.
- Young, Richard. (2001). The effects of affective and cognitive introspection on affective and cognitive-based attitudes: Testing theories with a different measurement device.
- Davidson, Megan. (2003). The door-in-the-face compliance technique: Perceptual contrast versus reciprocal concession processes.
- Dempsey, Jennifer. (2003). Three properties of attitude objects: Social consensus, social identification, and self-identity relevance as determinants of strength-related beliefs.
- Kelly, Sabrina. (2003). The effect of time frame on compliance.
- Rosen, Natalie. (2003). Evaluating the psychometric properties of error-choice as an indirect attitude measure.
- Walter, Nicola. (2003). Effects of target object form of presentation on the cognitive and affective bases of attitudes.
- MacGregor, Karen. (2004). The role of extraversion in self-enht, Threepropulation of the control of the control

# Students Supervised and Thesis Titles (B.A./B.S.) (continued):

- Recoskie, Kimberly. (2004). The determinants of exit, voice, loyalty, and neglect: Responses to dissatisfaction in romantic relationships.
- Turner, Charlene (2004). An examination of the psychological mechanisms underlying the information order matching persuasion effect.
- McIntyre, Julie. (2005). The role of person commitment and task commitment processes in the low-balling effect.
- McMaster, Valerie-Anne. (2005). The compliance enhancing mechanisms of scarcity: Evidence for multiple roles.
- Vaculik, Ainsley. (2005). The role of initial attitude function, type of inoculation, and type of strong attack message in persuasion inoculation effects.
- Jones, Sarah. (2006). The proportionality principle: The influence of event size on individuals' attributional judgments.
- Jellous, Kelly. (2006). Stereotype change: The role of expected variability in moderating the relationship between level of stereotype and level of persuasive information.

# Students Supervised and Thesis Titles (B.A./B.S.) (continued):

Fulton, Kim. (2008). The Impact of Social Norms and Elaboration on Compliance.

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# Students Supervised and Thesis Titles (B.A./B.S.) (continued):

- Emily Saunders. (2015). Extraversion as a moderator of the efficacy of self-enhancement strategies.
- Katrina Tripple. (2016). The mechanisms responsible for the relationship between manipulated ambivalence and attitude-behaviour inconsistency.
- Cora Utvich. (2016). Examining the validity of an indirect measure of attitude: The error choice technique.
- Rebecca Viner. (2016). An investigation of the effect of object presentation on attitude structure.
- Alexandra Ewing. (2017). Self-discrpeancy: Examining subjective versus objective measures.
- Maria Ibanez. (2017). Examining the validity of the objective reciprocity measure.
- Amand Lin. (2018). Door-in-the-face effect: Investigating the contrast and reciprocity explanations.
- Shani Pupco. (2018). An examination of the psychological mechanisms responsible for the order of information matching persuasion effect.
- Megan Herrewynen. (2020). A revival of the error-choice technique.
- Jennifer McNeil. (2020). Examining self-disclosure in on-line and in-person environments.
- Erica Johnston. (2021). The impact of subjective and objective knowledge on attitude-behaviour consistency.
- Roksana Piaskoski. (2021). Exploring the effects of compliments on compliance.
- Ashley Sandrasagra. (2022). An examination of the order matching effect in attitude persuasion.
- Muhan Yang. (2022). Comparison between self-disclosure to different targets in in-person and online.
- Brianna Contento. (2023). Determining the underlying mechanisms responsible for the effectiveness of compliments as a compliance tactic.
- Andrew Wakefield. (2023). Measuring psychological constructs remotely.

# ADMINISTRATIVE RESPONSIBILITIES (DEPARTMENT)

Member, Ad Hoc Committee on Statistics Teaching (1995-1996)

Chair, Library Committee (1996-1999)

Member, Graduate Studies Committee (1996-2001, 2007-2008, 2019-2024)

Member, Ad Hoc Graduate Program Review Task Force (1998-1999)

Chair, Social Sciences Program (1999-2001)

Member, Personnel Committee (1999-2001; 2017-2018)

Member, Priorities and Procedures Committee (1999-2001, 2007-2008, 2019-2024)

Member, Merit Committee (2000-2001, 2002-2003, 2011-2012)

Member, Psychology Research Ethics Board (2002-2003)

Chair, Psychology Research Ethics Board (2009-2012; 2017-2018)

Member, Psychology Department Head Search Committee (2003-2004, 2014-2015, 2017-2018)

Member, Psychology CRC Developmental Psychology Search Committee (2003-2004)

Member, Undergraduate Studies Committee (2006-2007)

Chair, Social-Personality Psychology Program (2007-

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